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GAIN Report Number:

Peru

Biofuels Annual

Annual

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Report Highlights:

Under Peru's biofuels legislation, beginning in CY 2011, gasoline must contain 7 percent ethanol and diesel must include 5 percent biodiesel. Ethanol production in CY 2011 is estimated to reach 130 million liters. Peru's biodiesel consumption in CY 2011 is estimated at 227,000 MT. U.S. biodiesel exports to Peru are assessed a countervailing duty of \$178 per MT and an anti-dumping duty of \$212 per MT.

Post:

Lima

Executive Summary:

Production of ethanol for fuel in Peru began in August 2009. Currently there is one operation up and running and another one in a pre-operation phase. Both of these operations are in the northern region of Piura. Ethanol in Peru is produced out of sugar cane. High yields and year round harvest grants Peru's ethanol producing companies a competitive advantage when compared to other producers in the region. Ethanol consumption is estimated at 30 million cubic meters in CY 2010. However, once the ethanol blending schedule reaches the whole country in CY 2011, consumption is estimated to reach 80 million cubic meters.

Biodiesel production in CY 2010 is estimated to reach 30,000 MT. Peru's largest biodiesel producer has an operation of 7,357 hectares of palm in the San Martin region and is also establishing a new site with just under 10,000 hectares in the same region. Biodiesel consumption in CY 2011 is estimated at 227,000 MT. U.S. biodiesel exports to Peru are assessed a countervailing duty of \$178 per MT and an anti-dumping duty of \$212 per MT.

Policy and Programs:

There are three regulations that provide the legal framework to the development of biofuels in Peru:

- Law N° 28054 Biofuels Maket Promotion: This law establishes the general framework to
 promote the use of biofuels based on free market policies and with the objectives of
 increasing employment, diversifying fuel sources, strengthening agricultural development,
 reducing environmental contamination, and providing an economic alternative to illegal
 drug production. An additional goal of this law is to increase investment related to the
 production and commercialization of biofuels.
 - The Law also creates the PROBIOCOM program under PROINVERSION (Peru's agency for promoting investment) with the objective of attracting investment for the production and commercialization of biofuels.
- Law N° 28054 also calls for the creation of a Technical Committee to be responsible for
 determining the blending percentages and schedules, recommending regulations regarding
 biofuel production and commercialization, and leading a public awareness campaign
 regarding the benefits of biofuels. The Technical Committee includes the Ministries of
 Energy and Mining; Economy and Finance; Agriculture, PROINVERSION (investment),
 DEVIDA (GOP's alternative development agency), and the private sector.
- Supreme Decree N°013-2005 EM Regulation of the Biofuels Market Promotion: This law establishes percentages of biofuel contents in fuels. Gasoline must contain 7.8 percent of

ethanol and diesel must have 5 percent of biodiesel. It also defines the terms mentioned in the law.

• Supreme Decree N° 021-2007 EM – Regulation of the Commercialization of Biofuels: This law, approved in April 2007, establishes the requirements for trading and distributing of biofuels in Peru. It also establishes the quality standards of biofuels and the procedures to register a fuel blend with the Ministry of Energy. It also sets a schedule for including biofuels in the fuel blend. Beginning in 2010, gasoline should include 7.8 percent of ethanol. In 2011 diesel must contain 5 percent biodiesel.

These regulations also establish responsibilities among different government agencies and departments:

- Ministry of Agriculture: Promotes the development of areas for biofuels production.
- Ministry of Energy and Mines: Authorizes the commercialization of biofuels and its blends with gasoline and diesel.
- Ministry of Production: Authorizes the operation of biofuels producing plants.
- OSINERGMIN: Supervises and controls the operation during the different stages of the production chain.
- PROINVERSION: Promotes investment in the biofuels sector

Bioethanol and Biodiesel:

Ethanol

Production

Ethanol production in CY 2010 is expected at 100 million liters. Ethanol production is a new business in Peru, beginning in August 2009. There are two ethanol operations in Peru, both of them the northern region of Piura. Ethanol in Peru is produced out of sugar cane. Peru's favorable weather conditions and rich soil enables year round harvest of sugar cane with very high yields, up to 200 metric tons (MT) of sugar cane per hectare (average yields are 160 MT per hectare). Other competitors, such as Brazil, can only harvest 180 days per year with yields of 70 MT of sugar cane per hectare.

With an investment of \$210 million, Caña Brava (owned by the Romero Group) is currently the only ethanol producer in Peru. Caña Brava has established 6,000 hectares of sugar cane in Piura and built a processing plant with a capacity of 350,000 liters per day. Caña Brava began operations in August 2009.

Maple, through its subsidiary Maple Ethanol and Maple Biocombustibles, is also an important player in Peru's ethanol business. With an investment of \$254 million, Maple has acquired 13,500 hectares in Piura, 7,800 of which it plans to use for ethanol production from sugar cane. This project includes an industrial plant with a capacity of 130 million liters per year. Maple's project, currently under construction, is scheduled to begin operations in the second quarter of 2011.

There are other ethanol projects currently under study. Most of those projects involve sugar companies that are evaluating the economic feasibility of devoting some of its production to ethanol. However, there are no immediate plans for them to become operational.

Ethanol in Peru is produced using the diffusion method which is broadly used in Brazil. This method consists of shredding the cane very thinly then moving it through thirteen consecutive showers of warm water (between 70 and 80°C). The water that comes out of the last wash then is fermented. Once the alcoholic yeast is finished with the fermentation process, the liquor is distilled. This process is more efficient than traditional milling and it employs a continuous flow which reduces idle time to a minimum.

A 350,000-liter-per-day ethanol plant must have 20 hectares of sugar cane production per day to sustain its operation. With an average sugar content of 17 percent, 1 MT of sugar cane produces 170 kilograms of sugar which produces 0.11 cubic meters of ethanol. At the same time, 1 MT of sugar cane produces 330 kilograms of bagasse that produces 660 kilograms of steam. This steam is used to generate electricity through a turbine. Electric generation is an important component on ethanol projects. Not is enough energy generated to satisfy the needs of the plant, but excess energy is sold to the national power grid. Ethanol operations in Peru require about 8 Megawatts of power per month and generate between 10 and 12 Megawatts of power per month.

As a result of the growing ethanol industry, the GOP expects an increase 45,000 hectare increase in arable land, (potential is 200,000 hectares), increased investments to total between \$500 million and \$2 billion, exports to increase by \$900,000, and average-income employment for 40,000 people.

Consumption

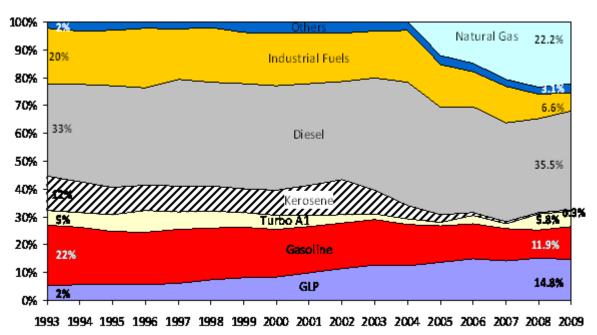
Ethanol consumption is estimated at 30 million liters in CY 2010. However, once the ethanol blending schedule reaches the whole country in CY 2011, consumption is estimated to reach 80 million liters. An important milestone will occur in October when Lima is scheduled to implement the blend. Lima accounts for 65 percent of the ethanol demand in Peru.

Ethanol for the local market is priced according to the international price plus the freight cost; this price is currently \$750 per cubic meter. There are two companies in Peru that supply gasoline for the Peruvian market – Repsol and the state-owned Petroperu.

Ethanol producers are requesting that the government reduce the Selective Tax (ISC) applied to ethanol from \$0.5 to \$0.42 per gallon. Producers believe that this incentive would encourage the use of this cleaner fuel.

Gasoline demand has suffered a significant contraction in Peru due to the increasing demand for natural gas (GNV) and liquefied petroleum gas (GLP). The demand for alternative fuels will also limit local demand for ethanol. In CY 2009, the demand for GLP and GNV accounted for almost 37 percent of total fuel demand.

Peruvian Fuel Demand



Source: Peruvian Society of Mining, Petroleum and Mining

Trade

Peruvian ethanol exports are estimated at 70 million liters in CY 2010. The first Peruvian ethanol export was in December 2009 and went to the Netherlands. In the first semester of CY2010, Peruvian exports were 37 million liters, worth \$52 million. Peruvian exports will probably drop sharply in October when the demand is expected to increases due to the beginning of ethanol blending in Lima.

Conventional & Advanced Bioethanol (million liters)							
CY	2006	2007	2008	2009	2010	2011	

Production	N.A.	N.A.	N.A.	50	100	130		
Imports	N.A.	N.A.	N.A.	0	0	0		
Exports	N.A.	N.A.	N.A.	49	70	50		
Consumption	N.A.	N.A.	N.A.	0	30	80		
Ending Stocks	N.A.	N.A.	N.A.	1	1	1		
Production Capacity (Conventional Fuel)								
No. of Biorefineries	N.A.	N.A.	N.A.	1	1	2		
Capacity	N.A.	N.A.	N.A.	126	126	256		
Production Capacity (Advanced Fuel)								
No. of Biorefineries	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.		
Capacity	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.		
Co-product Production (1,000 MT)								
Product Y	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.		
Product Z	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.		
Feedstock Use (1,000 MT)								
Sugarcane	N.A.	N.A.	N.A.	410	960	2200		
Feedstock B	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.		
Feedstock C	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.		
Feedstock D	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.		

Biodiesel

Production

Biodiesel production in CY 2010 is estimated to reach 30,000 MT. The largest Biodiesel producer in Peru is Palmas del Espino (PE). PE has an operation of 7,357 hectares of palm in the San Martin region. PE is also establishing a new site with just under 10,000 hectares in the same region to add to its palm production. Another important producer is Heaven Petroleum. Together, Heaven Petroleum and PE account for 91 percent of biodiesel production in Peru.

Conventional & Advanced Biodiesel (thousand MT)							
CY	2006	2007	2008	2009	2010	2011	
Production	N.A.	10	10	10	30	60	
Imports	N.A.	12	20	92	114	167	
Exports	N.A.	0	0	0	0	0	
Consumption	N.A.	21	30	102	143	227	
Ending Stocks	N.A.	1	1	1	2	2	
Production Capacity (Conventional Fuel)							
No. of Biorefineries	N.A.	1	1	1	2	2	
Capacity	N.A.	25	25	25	200	200	
Production Capacity (Advanced Fuel)							

No. of Biorefineries	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
Capacity	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
Feedstock Use (1,000 MT)							
Vegetable oil	N.A.	10	10	10	31	61	
Feedstock B	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
Feedstock C	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
Feedstock D	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	

Consumption

Biodiesel consumption in CY 2011 is estimated at 227,000 MT. Diesel continues to be the most consumed fuel in Peru, consumption reached 4.23 MMT in CY 2010 and is expected to be 4.32 MMT in CY 2011. Under the biofuels law, as of CY2011 diesel must include 5 percent of biodiesel. This triggered a sharp increase in demand as currently the blend only has 2 percent of biodiesel.

Trade

Biodiesel imports grew considerably since the biofuels law entered into force in CY 2009. Biodiesel imports in CY 2010 are estimated at 114,000 MT, of which about half will come from Argentina. U.S. exports in CY 2009 increased almost 700 percent, reaching 71,742 MT, 78 percent of Peru's biofuels imports. However, U.S. exports but will be reduced significantly this year due to anti-dumping and countervailing duties imposed by the GOP. Other relevant suppliers in CY 2009 were Ecuador and Argentina. U.S. exports in January-June 2010 were 12,016 MT compared to Argentina's 30,998 MT and Canada's 8,241.

On August 23, 2010, INDECOI, the Peruvian consumer defense institute, published on Resolution N° 151-2010-CFD-INDECOPI which imposes a permanent CVD of \$178 per MT to pure biodiesel (B100) or any blends greater than B50 imported from the United States. This adds to the \$212 per MT anti-dumping duty.